

Sustainability scorecard: A holistic approach to assessing sustainability maturity

Sustainability webinar

13th April 2023

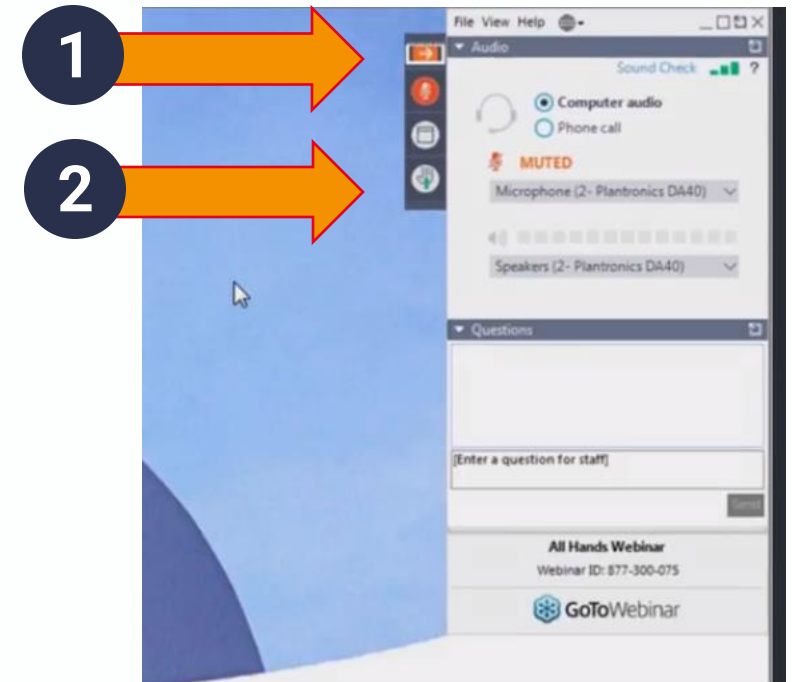
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GoToWebinar

- You're in listen only mode
- If you need us, please type a comment
- Feel free to type questions throughout the session for Q&A at the end
- We'll send you the slides and a recording shortly after the session - do share with colleagues
- On Twitter? Tweet us @STLPartners #STLthinks



Agenda

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|----------|--|---------------|
| 1 | An introduction to the sustainability scorecard | 16:00 – 16:15 |
| 2 | The importance of cross industry collaboration | 16:15 – 16:30 |
| 3 | Benchmarking vendors | 16:30 – 16:45 |
| 4 | Q&A | 16:45 – 17:00 |

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STL has built a centre of excellence on telecoms sustainability and been advising businesses on this for over 3 years

Unrivalled expertise and community...

Supported 10 leading operators and technology companies in developing their sustainability narratives and strategies.

"STL Partners' unique combination of telecoms industry expertise, sustainability insights and an evidenced-based approach has been brilliant for us. They are also a delight to work with."

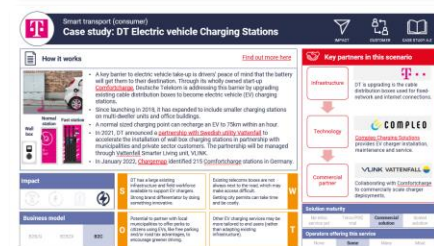
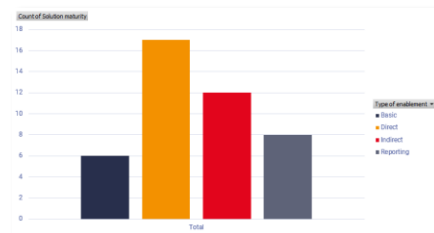
Head of Service Provider Field Marketing, Global technology vendor

Industry leading community of more than 3,300 people focused on telecoms sustainability

Interviews with over 50 telecoms operators on their sustainability priorities and net-zero roadmap

Team of experts: leading industry analysts and consultants, IoT practitioners & cloud specialists

...and an industry-leading sustainability knowledge centre



Ranked companies		Region	Company type	Average score per criteria										Weighted total average
				100%	85%	70%	55%	40%	25%	10%	0%	0%	0%	
1	Telefónica	Global	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.00
2	Vodafone	Global	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.00
3	Verizon	NAmerica	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.45
4	BT	EMEA	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.35
5	Bell	NAmerica	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.3
6	KPN	EMEA	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.25
7	Proxad	EMEA	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.25
8	Google	Global	Technology	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.2
9	Amazon	Global	Technology	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.15
10	Orange	EMEA	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.1
11	TELUS	NAmerica	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.05
12	Samsung	APAC	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.0
13	Apple	Global	Technology	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	3.0
14	SK Telecom	APAC	Telco	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	2.9

Framework for telecoms companies to develop credible sustainable propositions

Database of 50+ case studies of sustainable telecoms services, including a methodology for assessing green credentials

Scorecard on sustainability maturity and progress for 70+ telcos and key partners

Sustainability hub with 40+ reports, articles and webinars on telecoms sustainability

STL's hypothesis: Telecoms operators and vendors need to create buy-in across the whole organisation if they want to differentiate on sustainability



What does a holistic approach to sustainability look like?



Overview of top 5 scoring companies

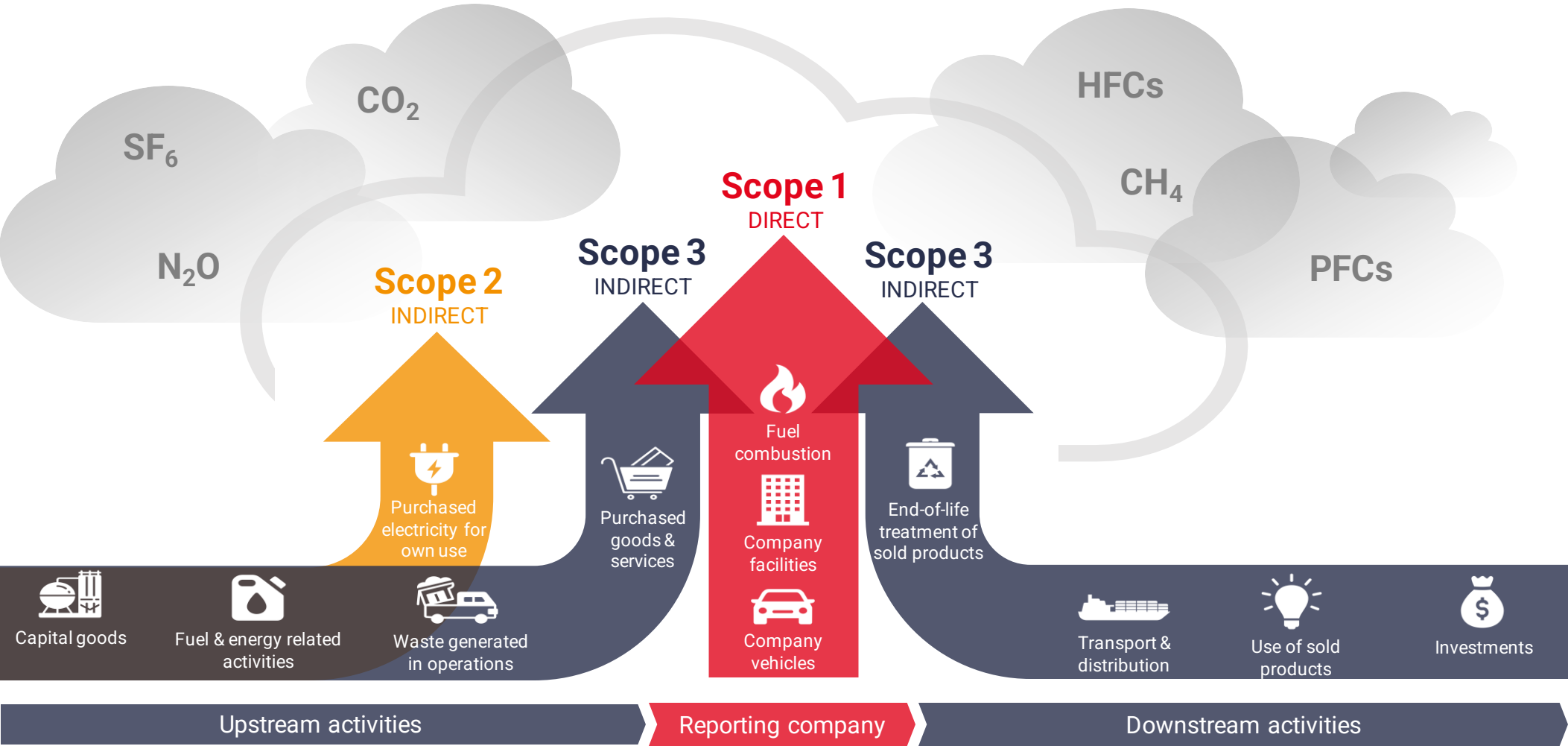
		Holistic sustainability reporting	Board and employee incentives	Public reporting on scope 1, 2, and 3 emissions	Green finance	Commitment to diversity and inclusion	Commitment to biodiversity	Enablement	Collaboration
1	Telefónica	5	4	4	5	4	3	3	4
2	Vodafone	5	3	4	3	4	2	3	4
3	BT	4	4	3	1	5	4	3	5
4	Verizon	4	3	4	5	2	3	3	4
5	KPN	4	4	4	3	2	2	3	4

Score 5 4 3 2 1

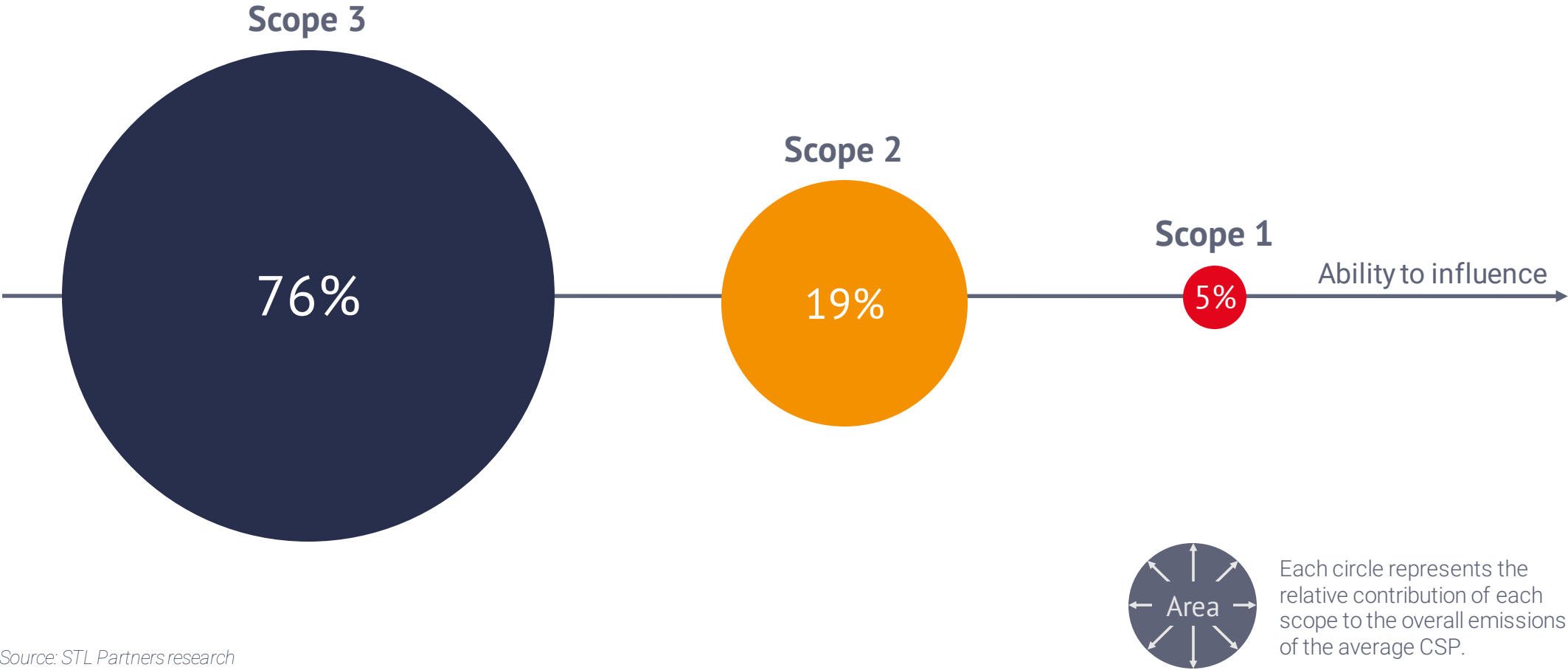
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It's important to be aware of emission sources and how they can be influenced



CSPs have less control over 3 emissions and progress can best be achieved through collaboration



Source: STL Partners research

CSPs can activate several 'levers' to influence stakeholders into become more sustainable



Joining organisations and initiatives can be an effective way to progress the sustainability agenda

Initiative		'Lever' influenced
		Sharing best practices & resources
		Coordinated 'sanctions'
		Purchasing power pressure
		Standardisation
		Shareholder activism
		Scope 3 reporting standards

The Climate Pledge has over 400 members aiming for net-zero by 2040 using decarbonisation strategies and offsets

Initiative aim



Achieve net-zero by 2040

Evidence of impact

- 401 signatories have pledged to...
 1. **Regularly measure and report** greenhouse gas emissions
 2. **Implement decarbonisation strategies** in line with the Paris Agreement
 3. **Neutralise** remaining emissions **with socially-beneficial offsets** by 2040
- US\$2bn venture fund focused on funding start-ups that help signatories reach net zero (21 funded)
- Building a climate collaboration platform to accelerate progress



The Exponential Roadmap's 67+ members hope to reach net-zero by 2050 through sharing best practices and resources

Initiative aim



50%

Halve emissions by 2030



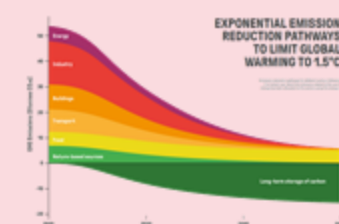
Achieve net-zero by 2050



Provide SMEs with climate action tools

Evidence of impact

- Members are **mandated to adopt** the initiative's **targets**
- Developed a **playbook** to inform member's **strategies**
- Identified **36 solutions with exponential impact** to halve emissions by 2030



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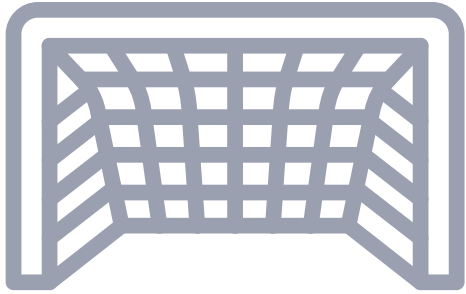


Telefónica

Telia

Microsoft

Sustainability focused organisations and initiatives must focus on impact rather than membership growth



Setting goals and objectives

- Goals must be specific and measurable
- Goals must also be achievable (but ambitious)
- The shorter the timelines the better (at least annual)



Measuring success

- Collect high quality data, and ensure it is transparent
- Ensure data is relevant
- Summarise and translate data into KPIs that can be easily understood



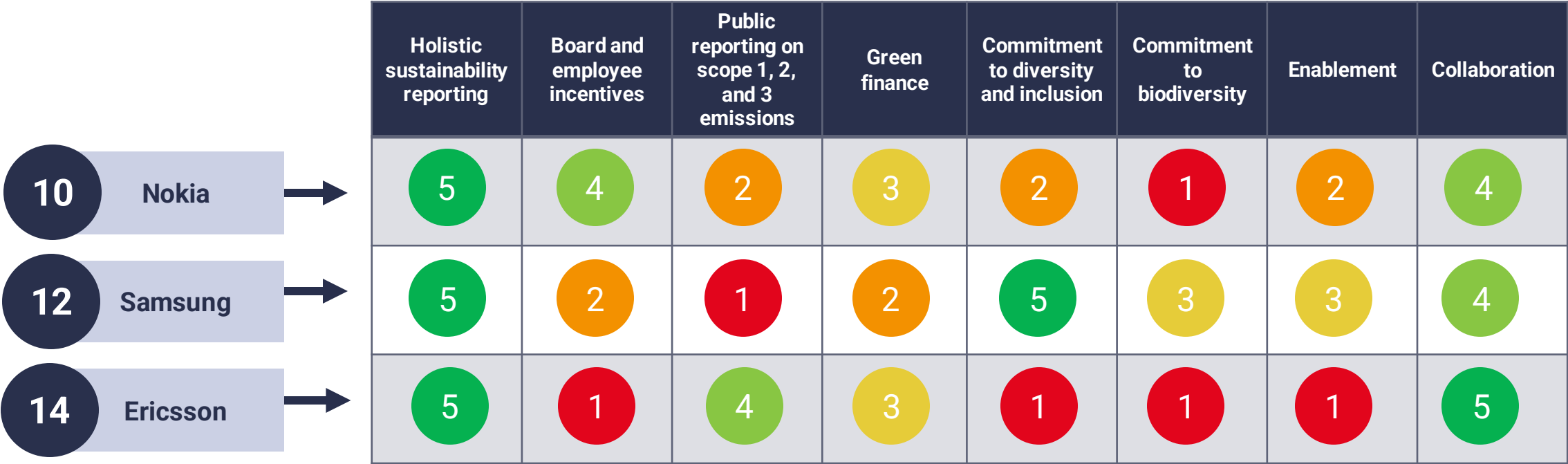
Ensuring accountability

- Set mandates for members
- Monitor member specific KPIs and mandate compliance
- Have a clear termination policy for those failing to meet the mandates

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Vendors and telcos have different sustainability strengths, our scorecard highlights these differences



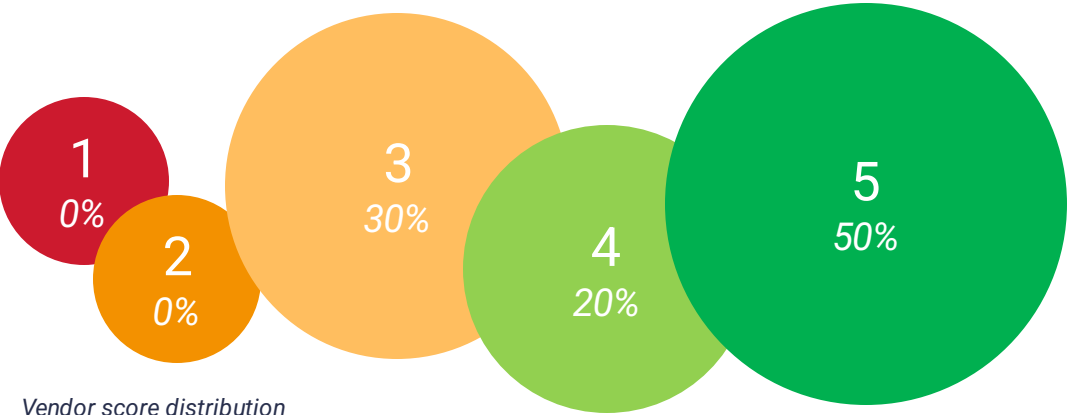
Score 1 2 3 4 5

Vendor name	Amdocs	Dell	ZTE	Qualcomm	HPE	Huawei	Cisco	Ericsson	Samsung	Nokia
Overall rank	59	51	49	46	38	26	23	14	12	10
Weighted score	1.71	1.99	2.02	2.07	2.41	2.66	2.79	3.06	3.12	3.16

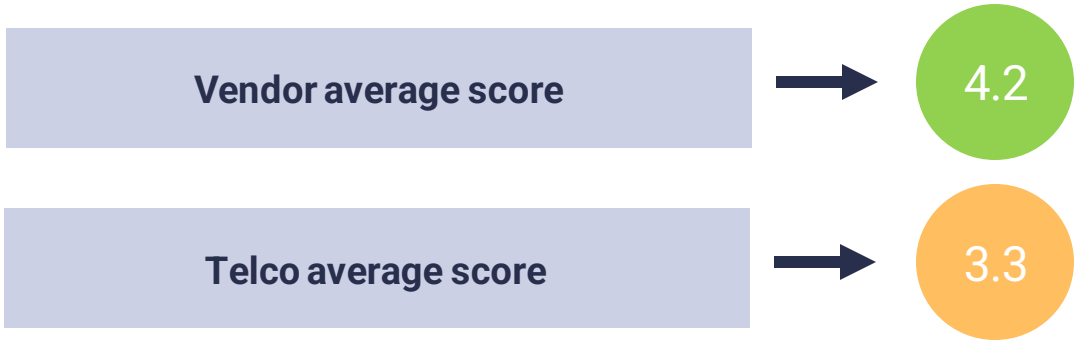


Vendors score better on holistic sustainability reporting and collaboration than telcos...

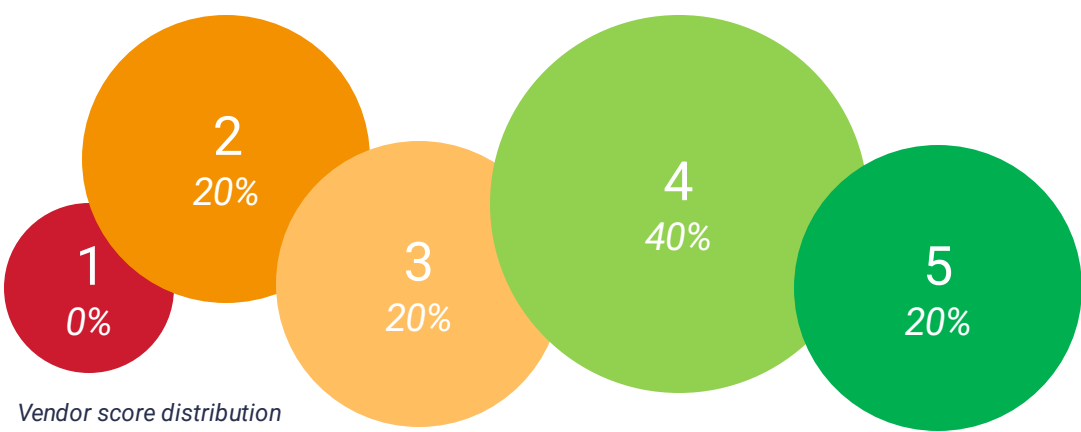
Holistic Sustainability Reporting



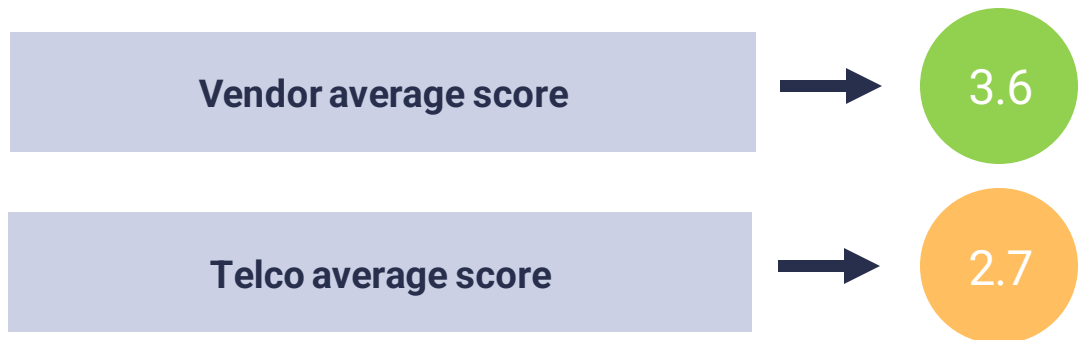
Vendor score distribution



Collaboration

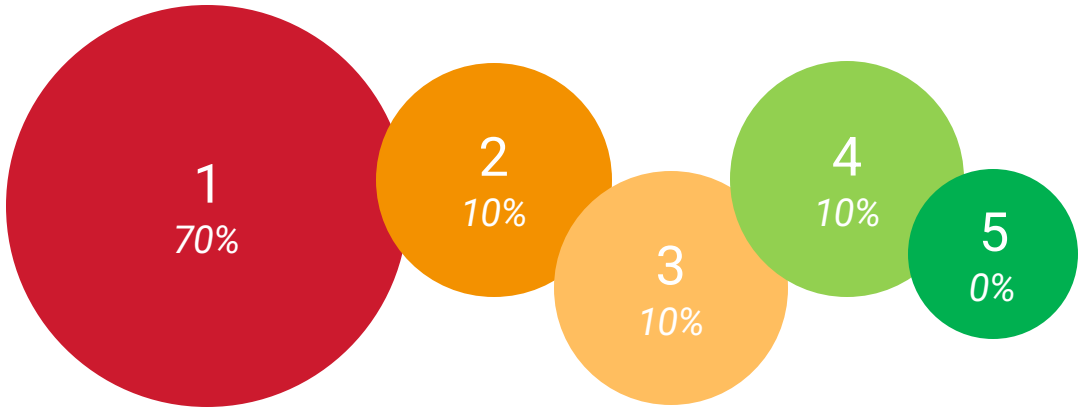


Vendor score distribution

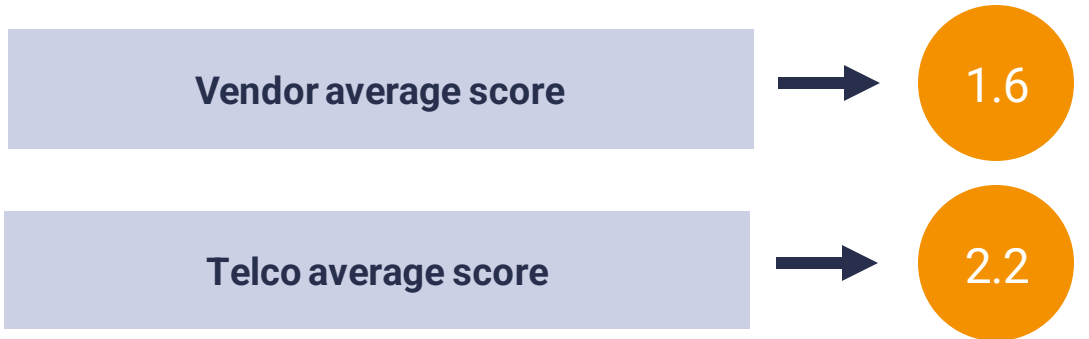


...But fare worse on green finance and board incentives

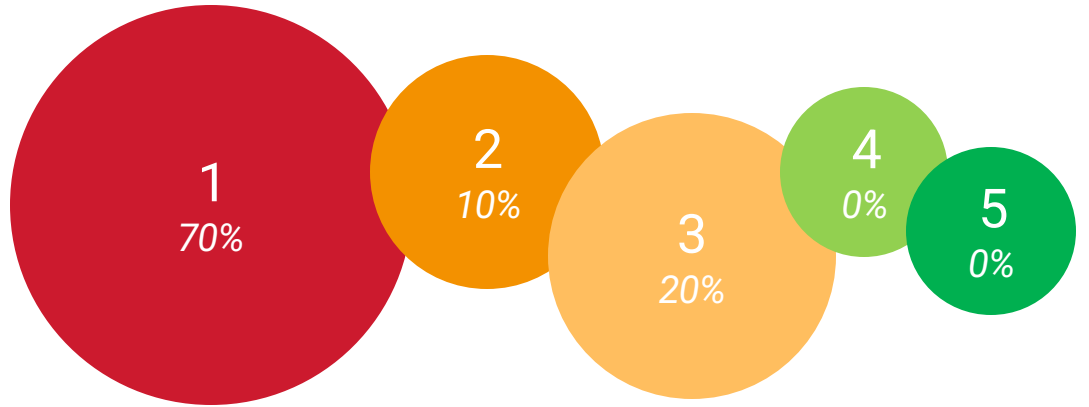
Board and employee incentives



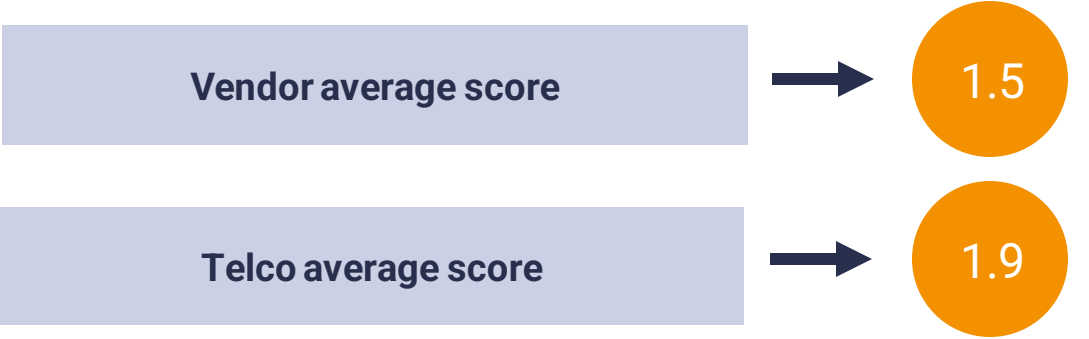
Vendor score distribution



Green finance

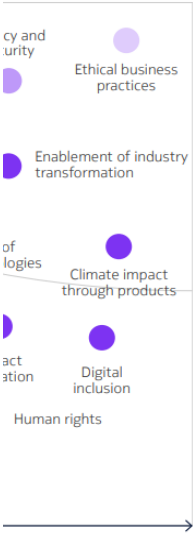
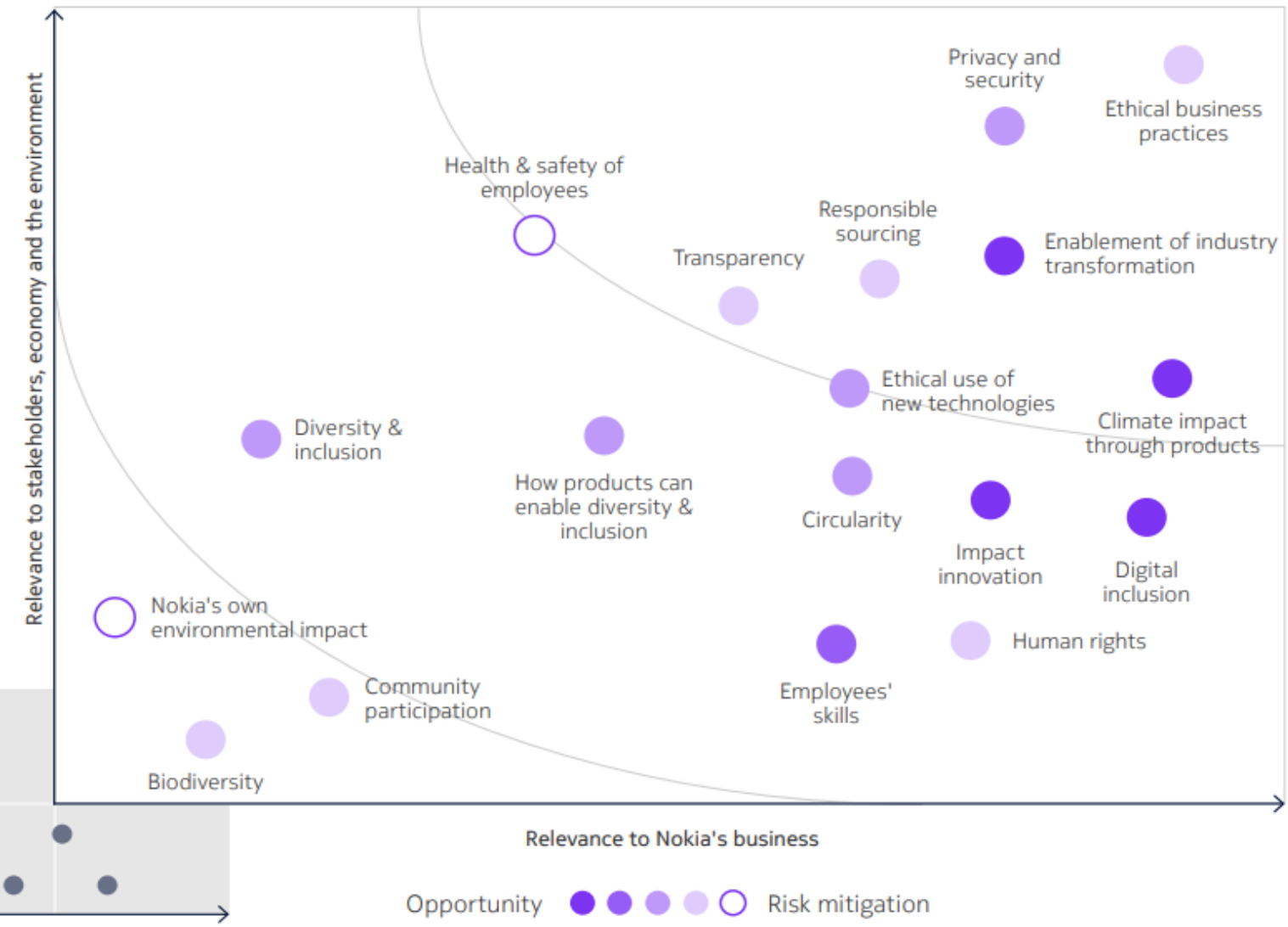


Vendor score distribution



Nokia: Best all-round performance by a vendor

Criteria
Structured sustainability reporting
Sustainability commitment and incentives
Public reporting on social and 3 emissions
Green finance
Commitment to diversity and inclusion
Commitment to biodiversity
Enablement
Collaboration



Parity Alliance,

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Thank you!

Any questions?

Find out how your company ranks in our scorecard

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Backup: New Agenda